



## 94X Remote Test System (End of Life)

Notice Date: August 1, 2010

Sage is continually striving to offer high quality, cost effective products to remain a leader in the Telecommunications Test Equipment market. We view this as a normal progression in the product life cycle process. As part of this process older products are discontinued and replaced with newer products offering the latest technologies.

On November 1<sup>st</sup> 2010 Sage is announcing the End of Sale and End of life for the 94X RTS product family. As part of this announcement Sage's will discontinue manufacture and offer a timeframe for a last time buy for product, spare parts and service support. Customers who are under extended warranty contract prior to the announcement will be supported in accordance with the terms of their agreements.

Please refer to the following key dates for the 94X RTS product:

End of Sale Date:	November 1, 2010
Last Time Buy Date:	November 1, 2010
Last Time Ship Date:	December 31, 2010
End of Life Date:	Product will be supported for 1 year from End of Sale Date. Sage reserves the right to modify support offering based on parts availability.
Market Regions affected	Worldwide

Life Cycle Stage Definitions:

- End of Sale** The product is no longer offered for sale. Discontinued items are removed from the price list. Renewal of existing extended warranty and service contracts will be reviewed on a case by case basis.
- End of Manufacture** The product is discontinued and is no longer manufactured. Sage will continue to sell spare parts until stock is depleted.
- Last Time Buy** In order to procure enough components to ensure product availability Sage will offer customers the opportunity to make a last time buy of product and spare parts. A non-cancelable

and non refundable last time buy purchase order must be placed with Sage by the Last Time Buy Date. Customers must take delivery of products purchased within 60 days of Last Time Buy Date.

**End of Life**

Affected product will be supported by Sage for a period of 1 year from End of Sale Date. Customers who have not purchased extended warranty/service contracts can obtain repair/service quotes by emailing [sales@sageinst.com](mailto:sales@sageinst.com) or contacting customer service at 831-786-3304. Sage reserves the right to reduce or amend support offerings at any time at its sole discretion with or without notice based on parts availability .Where applicable Sage will recommend a replacement product and will advise customers of the impact of migrating to the replacement product.

For more information regarding Sage Instruments EOL announcement for the 94X Product Family please contact us at :

Sage Instruments Inc.  
240 Airport Blvd  
Freedom, CA 95019  
Sales: 831-786-3304  
Email: [sales@sageinst.com](mailto:sales@sageinst.com)

Or visit our website at [sageinst.com](http://sageinst.com)

*Content herein is not intended to supercede existing customer contractual commitments.*

Sincerely,

Customer Service